

# Case Study - Little General Convenience Stores

“We know and trust Greenbrier Technologies to get the job done without overselling us or charging us for solutions we don’t need, which saves us both time and money with each project.”

- Chris Rose, Director of Technology

LITTLE  
GENERAL  
EST. 1970



## Greenbrier Technologies Delivers Wrap-Around Tech Solutions for Multiple Applications

### The Situation

With a two-member tech support team, Little General, a convenience store chain located in West Virginia and Ohio, needed ongoing help with various IT projects, including the deployment of a VPN solution and ongoing support to serve their stores and customers across multiple locations.

### The Challenge

As the 52nd largest convenience store chain in the United States, Little General’s network had to be accessible between 108 stores located across two states. Patches and updates needed to be delivered regularly, on time, and without impacting operations. Managers at each of the stores also had to be trained to utilize the system.

### The Solution

Greenbrier Tech deployed a customized VPN solution for Little General specific to their needs, while also handling tech support, managed services, PCI compliance, and project work in areas where technicians lack experience, freeing the company’s IT support team to handle day-to-day activities.

### The Results

Little General’s two-man tech team have the time and ability to handle necessary training for managers at multiple locations because Greenbrier Technologies’ solutions save time and thousands of dollars in man hours. “They’ll do as much or as little as you want them to, tailoring their solutions to your company’s needs.” -Chris Rose