

# Case Study - Boys' Home of Virginia

"Partnering with Greenbrier Technologies has not only saved Boys' Home 30% on our IT operating budget, but they provide service we know we can rely on and they do so with a smile on their face."

- Chad Whitmer, Director of Programs



Greenbrier Technologies Delivers Scalable Managed IT Solutions & Significant Savings

## The Situation

Licensed as a children's residential facility, the Boys' Home of Virginia was powered by a one-man tech support team for a number of years. As technology became more complex and their tech support guy transitioned into retirement, it became obvious they would need a scalable solution to meet their growing technology needs.

## The Challenge

With retirement on the horizon, there was no time for transitioning a new team member to meet the facility's technology needs. However, the need for a seamless transition was paramount to achieve minimal disruption in their day-to-day operations.

## The Solution

By partnering with Greenbrier Technologies, the Boys' Home of Virginia was able to successfully transition to a scalable managed solution for all their current technology needs, as well as begin planning for projected changes. "They've been phenomenal to work with." -Chad Whitmer, Director of Programs

## The Results

By working with Greenbrier Technologies, Boys' Home of Virginia saved 30% compared to the cost of hiring a full-time employee, not counting the thousands of dollars in taxes, benefits, and vacation time. Better yet, the benefits from software solutions they would have had to pay for out-of-pocket without having to bear the additional costs and burdens of maintenance and updates.